

Region 01
Cost Avoidance Summary by Product Line
Cost Avoidance Report #2
July FY2003 - September FY2003 {4th Quarter}

ProductType: **Consumable**

ProductLine *Advanced Wound Care*

<i>DAPA Holder Name</i>	<i>Manufacturer</i>	<i>DAPA Delivered Cost</i>	<i>RIA Delivered Cost</i>	<i>Prime Vendor Delivered Cost</i>	<i>Reported Cost Avoidance</i>
THE KENDALL COMPANY LP	THE KENDALL COMPANY LP	\$31,464.08	\$28,534.66	\$14,088.73	\$2,633.28
<i>Sub-Total Per Product Line:</i>					\$2,633.28

ProductLine *AH &TD (Wound Care)*

<i>DAPA Holder Name</i>	<i>Manufacturer</i>	<i>DAPA Delivered Cost</i>	<i>RIA Delivered Cost</i>	<i>Prime Vendor Delivered Cost</i>	<i>Reported Cost Avoidance</i>
CARRINGTON LABORATORIES, INC	CARRINGTON LABORATORIE	\$2,682.15	\$2,454.25	\$2,490.18	\$206.64
<i>Sub-Total Per Product Line:</i>					\$206.64

ProductLine *AH &TD (Wound Care) Non Committed*

<i>DAPA Holder Name</i>	<i>Manufacturer</i>	<i>DAPA Delivered Cost</i>	<i>RIA Delivered Cost</i>	<i>Prime Vendor Delivered Cost</i>	<i>Reported Cost Avoidance</i>
CARRINGTON LABORATORIES, INC	CARRINGTON LABORATORIE	\$6,982.41	\$6,361.46	\$6,363.34	\$559.80

July FY2003 - September FY2003 {4th Quarter}

<i>ProductLine AH &TD (Wound Care) Non Committed</i>					
<i>DAPA Holder Name</i>	<i>Manufacturer</i>	<i>DAPA Delivered Cost</i>	<i>RIA Delivered Cost</i>	<i>Prime Vendor Delivered Cost</i>	<i>Reported Cost Avoidance</i>
<i>Sub-Total Per Product Line:</i>					\$559.80

ProductLine		Basic Packs			
DAPA Holder Name	Manufacturer	DAPA Delivered Cost	RIA Delivered Cost	Prime Vendor Delivered Cost	Reported Cost Avoidance
KIMBERLY-CLARK CORPORATION	KIMBERLY CLARK CORPORA	\$20,827.21	\$19,029.83	\$19,308.91	\$1,620.60
KIMBERLY-CLARK CORPORATION	KIMBERLY-CLARK CORPORA	\$5,061.64	\$4,483.14	\$4,616.21	\$524.25
			Sub-Total Per Product Line:		\$2,144.85

ProductLine		Bath In A Bag			
DAPA Holder Name	Manufacturer	DAPA Delivered Cost	RIA Delivered Cost	Prime Vendor Delivered Cost	Reported Cost Avoidance
SAGE PRODUCTS INC.	SAGE PRODUCTS INC.	\$34,394.94	\$31,061.79	\$31,093.86	\$3,015.76

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ProductLine		Bath In A Bag			
DAPA Holder Name	Manufacturer	DAPA Delivered Cost	RIA Delivered Cost	Prime Vendor Delivered Cost	Reported Cost Avoidance
			Sub-Total Per Product Line:		
			\$3,015.76		

ProductLine		Bath In A Bag Non Committed			
DAPA Holder Name	Manufacturer	DAPA Delivered Cost	RIA Delivered Cost	Prime Vendor Delivered Cost	Reported Cost Avoidance
SAGE PRODUCTS INC.	SAGE PRODUCTS INC.	\$6,589.48	\$6,556.98	\$6,557.63	\$29.50
			Sub-Total Per Product Line:		\$29.50

<i>ProductLine</i>	<i>Blood Collection</i>				
<i>DAPA Holder Name</i>	<i>Manufacturer</i>	<i>DAPA Delivered Cost</i>	<i>RIA Delivered Cost</i>	<i>Prime Vendor Delivered Cost</i>	<i>Reported Cost Avoidance</i>
BECTON DICKINSON & COMPANY	BECTON DICKINSON AND CO	\$211,107.30	\$190,089.50	\$193,384.81	\$18,889.67
BECTON DICKINSON & COMPANY	BECTON DICKINSON & CO., I	\$5,692.21	\$4,580.07	\$5,328.03	\$997.49

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ProductLine *Blood Collection*

<i>DAPA Holder Name</i>	<i>Manufacturer</i>	<i>DAPA Delivered Cost</i>	<i>RIA Delivered Cost</i>	<i>Prime Vendor Delivered Cost</i>	<i>Reported Cost Avoidance</i>
BECTON DICKINSON & COMPANY	BECTON DICKINSON & COMP	\$10,928.62	\$9,907.85	\$10,091.88	\$916.15
<i>Sub-Total Per Product Line:</i>					\$20,803.31

ProductLine *Blood Collection Tubes*

<i>DAPA Holder Name</i>	<i>Manufacturer</i>	<i>DAPA Delivered Cost</i>	<i>RIA Delivered Cost</i>	<i>Prime Vendor Delivered Cost</i>	<i>Reported Cost Avoidance</i>
BECTON DICKINSON & COMPANY	BECTON DICKINSON & CO., I	\$3,852.85	\$2,885.62	\$2,980.79	\$866.76
BECTON DICKINSON & COMPANY	BECTON DICKINSON AND CO	\$1,084.81	\$685.84	\$879.48	\$358.80
<i>Sub-Total Per Product Line:</i>					\$1,225.56

ProductLine *Blood Glucose Monitoring*

<i>DAPA Holder Name</i>	<i>Manufacturer</i>	<i>DAPA Delivered Cost</i>	<i>RIA Delivered Cost</i>	<i>Prime Vendor Delivered Cost</i>	<i>Reported Cost Avoidance</i>
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ProductLine *Blood Glucose Monitoring*

<i>DAPA Holder Name</i>	<i>Manufacturer</i>	<i>DAPA Delivered Cost</i>	<i>RIA Delivered Cost</i>	<i>Prime Vendor Delivered Cost</i>	<i>Reported Cost Avoidance</i>
ROCHE DIAGNOSTICS CORPORATI	ROCHE DIAGNOSTICS CORP	\$5,640.47	\$5,251.47	\$5,251.52	\$352.00
<i>Sub-Total Per Product Line:</i>					\$352.00

ProductLine *Breathing Circuits*

<i>DAPA Holder Name</i>	<i>Manufacturer</i>	<i>DAPA Delivered Cost</i>	<i>RIA Delivered Cost</i>	<i>Prime Vendor Delivered Cost</i>	<i>Reported Cost Avoidance</i>
KING SYSTEMS CORPORATION	KING SYSTEMS CORPORATIO	\$21,548.23	\$19,001.72	\$21,548.18	\$2,314.20
<i>Sub-Total Per Product Line:</i>					\$2,314.20

ProductLine *Custom Packs*

<i>DAPA Holder Name</i>	<i>Manufacturer</i>	<i>DAPA Delivered Cost</i>	<i>RIA Delivered Cost</i>	<i>Prime Vendor Delivered Cost</i>	<i>Reported Cost Avoidance</i>
CARDINAL HEALTH	ALLEGIANCE CUSTOM STERI	\$3,713.08	\$3,485.80	\$3,485.86	\$204.40

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ProductLine *Custom Packs*

<i>DAPA Holder Name</i>	<i>Manufacturer</i>	<i>DAPA Delivered Cost</i>	<i>RIA Delivered Cost</i>	<i>Prime Vendor Delivered Cost</i>	<i>Reported Cost Avoidance</i>
CARDINAL HEALTH	ALLEGIANCE CUSTOM STERI	\$355,134.72	\$333,393.70	\$318,912.53	\$19,651.40
CARDINAL HEALTH	ALLEGIANCE CUSTOME STER	\$1,466.89	\$1,377.23	\$1,377.67	\$80.64
CARDINAL HEALTH	CARDINAL HEALTH CUSTOM	\$463.02	\$434.68	\$434.68	\$25.28
<i>Sub-Total Per Product Line:</i>					\$19,961.72

ProductLine *Defibrillator Accessories*

<i>DAPA Holder Name</i>	<i>Manufacturer</i>	<i>DAPA Delivered Cost</i>	<i>RIA Delivered Cost</i>	<i>Prime Vendor Delivered Cost</i>	<i>Reported Cost Avoidance</i>
PHILIPS MEDICAL SYSTEMS	PHILIPS MEDICAL SYSTEMS	\$32,052.57	\$25,474.72	\$32,031.73	\$5,970.18
<i>Sub-Total Per Product Line:</i>					\$5,970.18

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ProductLine *Drapes and Gowns*

<i>DAPA Holder Name</i>	<i>Manufacturer</i>	<i>DAPA Delivered Cost</i>	<i>RIA Delivered Cost</i>	<i>Prime Vendor Delivered Cost</i>	<i>Reported Cost Avoidance</i>
KIMBERLY-CLARK CORPORATION	KIMBERLY-CLARK CORPORA	\$118,795.37	\$108,470.68	\$109,126.92	\$9,313.44
<i>Sub-Total Per Product Line:</i>					\$9,313.44

ProductLine *Electrode*

<i>DAPA Holder Name</i>	<i>Manufacturer</i>	<i>DAPA Delivered Cost</i>	<i>RIA Delivered Cost</i>	<i>Prime Vendor Delivered Cost</i>	<i>Reported Cost Avoidance</i>
3M COMPANY	3M - MINNESOTA MINING & M	\$34,037.41	\$31,296.22	\$31,299.78	\$2,475.50
<i>Sub-Total Per Product Line:</i>					\$2,475.50

ProductLine *Endomechanicals*

<i>DAPA Holder Name</i>	<i>Manufacturer</i>	<i>DAPA Delivered Cost</i>	<i>RIA Delivered Cost</i>	<i>Prime Vendor Delivered Cost</i>	<i>Reported Cost Avoidance</i>
ETHICON, INC.	ETHICON INC	\$1,363.13	\$1,099.63	\$1,191.05	\$236.94

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ProductLine *Endomechanicals*

<i>DAPA Holder Name</i>	<i>Manufacturer</i>	<i>DAPA Delivered Cost</i>	<i>RIA Delivered Cost</i>	<i>Prime Vendor Delivered Cost</i>	<i>Reported Cost Avoidance</i>
ETHICON, INC.	ETHICON INC.	\$1,414.78	\$1,141.23	\$1,317.85	\$247.53
ETHICON, INC.	ETHICON, INC.	\$286,673.54	\$232,485.37	\$266,871.80	\$48,931.74
<i>Sub-Total Per Product Line:</i>					\$49,416.21

ProductLine *Exam Glove, Latex, Powder Free*

<i>DAPA Holder Name</i>	<i>Manufacturer</i>	<i>DAPA Delivered Cost</i>	<i>RIA Delivered Cost</i>	<i>Prime Vendor Delivered Cost</i>	<i>Reported Cost Avoidance</i>
SAFESKIN CORPORATION	SAFESKIN CORPORATION	\$238,788.03	\$190,460.27	\$192,006.32	\$43,559.52
<i>Sub-Total Per Product Line:</i>					\$43,559.52

ProductLine *Exam Glove, Latex, Powder Free Non Committed*

<i>DAPA Holder Name</i>	<i>Manufacturer</i>	<i>DAPA Delivered Cost</i>	<i>RIA Delivered Cost</i>	<i>Prime Vendor Delivered Cost</i>	<i>Reported Cost Avoidance</i>
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ProductLine Exam Glove, Latex, Powder Free Non Committed

<i>DAPA Holder Name</i>	<i>Manufacturer</i>	<i>DAPA Delivered Cost</i>	<i>RIA Delivered Cost</i>	<i>Prime Vendor Delivered Cost</i>	<i>Reported Cost Avoidance</i>
SAFESKIN CORPORATION	SAFESKIN CORPORATION	\$2,016.99	\$1,491.85	\$1,491.69	\$471.24
<i>Sub-Total Per Product Line:</i>					\$471.24

ProductLine Exam Table Paper

<i>DAPA Holder Name</i>	<i>Manufacturer</i>	<i>DAPA Delivered Cost</i>	<i>RIA Delivered Cost</i>	<i>Prime Vendor Delivered Cost</i>	<i>Reported Cost Avoidance</i>
STANFORD PROFESSIONAL PROD	STANFORD PROFESSIONAL P	\$2,995.67	\$2,633.28	\$2,673.21	\$324.26
<i>Sub-Total Per Product Line:</i>					\$324.26

ProductLine Fluid Warmer

<i>DAPA Holder Name</i>	<i>Manufacturer</i>	<i>DAPA Delivered Cost</i>	<i>RIA Delivered Cost</i>	<i>Prime Vendor Delivered Cost</i>	<i>Reported Cost Avoidance</i>
GAYMAR HOLDINGS, INC	DUPACO	\$7,722.64	\$6,950.37	\$6,954.90	\$701.50

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ProductLine		Fluid Warmer			
DAPA Holder Name	Manufacturer	DAPA Delivered Cost	RIA Delivered Cost	Prime Vendor Delivered Cost	Reported Cost Avoidance
			Sub-Total Per Product Line:		
			\$701.50		

ProductLine		Foley Catheter & Urinary Drainage			
DAPA Holder Name	Manufacturer	DAPA Delivered Cost	RIA Delivered Cost	Prime Vendor Delivered Cost	Reported Cost Avoidance
THE KENDALL COMPANY LP	THE KENDALL COMPANY LP	\$47,172.46	\$44,340.08	\$44,890.89	\$2,556.14
			Sub-Total Per Product Line:		\$2,556.14

ProductLine		Hand Sanitizing Lotion			
DAPA Holder Name	Manufacturer	DAPA Delivered Cost	RIA Delivered Cost	Prime Vendor Delivered Cost	Reported Cost Avoidance
STERIS CORPORATION	STERIS CORPORATION	\$3,991.99	\$3,951.87	\$3,916.60	\$35.92
			Sub-Total Per Product Line:		\$35.92

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ProductLine *Hand Washing Lotion*

<i>DAPA Holder Name</i>	<i>Manufacturer</i>	<i>DAPA Delivered Cost</i>	<i>RIA Delivered Cost</i>	<i>Prime Vendor Delivered Cost</i>	<i>Reported Cost Avoidance</i>
STERIS CORPORATION	STERIS CORPORATION	\$5,853.35	\$5,561.08	\$5,563.31	\$263.03
<i>Sub-Total Per Product Line:</i>					\$263.03

ProductLine *Hydrocolloid Dressings*

<i>DAPA Holder Name</i>	<i>Manufacturer</i>	<i>DAPA Delivered Cost</i>	<i>RIA Delivered Cost</i>	<i>Prime Vendor Delivered Cost</i>	<i>Reported Cost Avoidance</i>
COLOPLAST CORP.	COLOPLAST CORP.	\$8,385.86	\$8,018.72	\$8,018.72	\$332.23
<i>Sub-Total Per Product Line:</i>					\$332.23

ProductLine *Hyperthermia Blankets*

<i>DAPA Holder Name</i>	<i>Manufacturer</i>	<i>DAPA Delivered Cost</i>	<i>RIA Delivered Cost</i>	<i>Prime Vendor Delivered Cost</i>	<i>Reported Cost Avoidance</i>
ARIZANT INC.	AUGUSTINE MEDICAL, INC.	\$36,985.56	\$23,562.90	\$24,067.87	\$12,112.30

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<i>DAPA Holder Name</i>	<i>Manufacturer</i>	<i>DAPA Delivered Cost</i>	<i>RIA Delivered Cost</i>	<i>Prime Vendor Delivered Cost</i>	<i>Reported Cost Avoidance</i>
			<i>Sub-Total Per Product Line:</i>		\$12,112.30

<i>DAPA Holder Name</i>	<i>Manufacturer</i>	<i>DAPA Delivered Cost</i>	<i>RIA Delivered Cost</i>	<i>Prime Vendor Delivered Cost</i>	<i>Reported Cost Avoidance</i>
HUDSON RCI	HUDSON RCI	\$15,600.48	\$13,347.72	\$16,051.96	\$2,035.12
			<i>Sub-Total Per Product Line:</i>		\$2,035.12

<i>DAPA Holder Name</i>	<i>Manufacturer</i>	<i>DAPA Delivered Cost</i>	<i>RIA Delivered Cost</i>	<i>Prime Vendor Delivered Cost</i>	<i>Reported Cost Avoidance</i>
THE KENDALL COMPANY LP	THE KENDALL COMPANY LP	\$24,462.71	\$21,677.16	\$21,960.69	\$2,504.11
			<i>Sub-Total Per Product Line:</i>		\$2,504.11

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ProductLine Infusion Pump Tubing

<i>DAPA Holder Name</i>	<i>Manufacturer</i>	<i>DAPA Delivered Cost</i>	<i>RIA Delivered Cost</i>	<i>Prime Vendor Delivered Cost</i>	<i>Reported Cost Avoidance</i>
ALARIS MEDICAL SYSTEMS	ALARIS MEDICAL SYSTEMS	\$223,549.80	\$189,820.62	\$196,478.59	\$30,460.30
<i>Sub-Total Per Product Line:</i>					\$30,460.30

ProductLine Infusion Pump Tubing, Non Committed

<i>DAPA Holder Name</i>	<i>Manufacturer</i>	<i>DAPA Delivered Cost</i>	<i>RIA Delivered Cost</i>	<i>Prime Vendor Delivered Cost</i>	<i>Reported Cost Avoidance</i>
ALARIS MEDICAL SYSTEMS	ALARIS MEDICAL SYSTEMS	\$96,436.35	\$82,002.84	\$88,666.67	\$13,050.90
<i>Sub-Total Per Product Line:</i>					\$13,050.90

ProductLine IV Administration Sets and Supplies

<i>DAPA Holder Name</i>	<i>Manufacturer</i>	<i>DAPA Delivered Cost</i>	<i>RIA Delivered Cost</i>	<i>Prime Vendor Delivered Cost</i>	<i>Reported Cost Avoidance</i>
B. BRAUN MEDICAL INC.	B. BRAUN MEDICAL INC.	\$510.35	\$460.09	\$460.06	\$45.06

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ProductLine *IV Adminstration Sets and Supplies*

<i>DAPA Holder Name</i>	<i>Manufacturer</i>	<i>DAPA Delivered Cost</i>	<i>RIA Delivered Cost</i>	<i>Prime Vendor Delivered Cost</i>	<i>Reported Cost Avoidance</i>
Sub-Total Per Product Line:					\$45.06

ProductLine *IV Products*

<i>DAPA Holder Name</i>	<i>Manufacturer</i>	<i>DAPA Delivered Cost</i>	<i>RIA Delivered Cost</i>	<i>Prime Vendor Delivered Cost</i>	<i>Reported Cost Avoidance</i>
B. BRAUN MEDICAL INC.	B. BRAUN MEDICAL INC.	\$177,908.81	\$124,114.87	\$124,067.21	\$48,546.67
B. BRAUN MEDICAL INC.	B. BRAUN MEDICAL INC..	\$7,212.80	\$4,943.88	\$4,944.17	\$2,050.51
Sub-Total Per Product Line:					\$50,597.18

ProductLine *IV Products Non Committed*

<i>DAPA Holder Name</i>	<i>Manufacturer</i>	<i>DAPA Delivered Cost</i>	<i>RIA Delivered Cost</i>	<i>Prime Vendor Delivered Cost</i>	<i>Reported Cost Avoidance</i>
KIMBERLY-CLARK CORPORATION	KIMBERLY-CLARK CORPORA	\$492.93	\$482.54	\$496.64	\$9.44

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ProductLine *IV Products Non Committed*

<i>DAPA Holder Name</i>	<i>Manufacturer</i>	<i>DAPA Delivered Cost</i>	<i>RIA Delivered Cost</i>	<i>Prime Vendor Delivered Cost</i>	<i>Reported Cost Avoidance</i>
Sub-Total Per Product Line:					\$9.44

ProductLine *IV Safety Catheters*

<i>DAPA Holder Name</i>	<i>Manufacturer</i>	<i>DAPA Delivered Cost</i>	<i>RIA Delivered Cost</i>	<i>Prime Vendor Delivered Cost</i>	<i>Reported Cost Avoidance</i>
BECTON DICKINSON & COMPANY	BECTON DICKINSON & COMP	\$884.84	\$798.88	\$294.87	\$76.50
BECTON DICKINSON & COMPANY	BECTON DICKINSON INFUSIO	\$2,337.58	\$2,110.50	\$2,350.78	\$204.00
Sub-Total Per Product Line:					\$280.50

ProductLine *Lancets*

<i>DAPA Holder Name</i>	<i>Manufacturer</i>	<i>DAPA Delivered Cost</i>	<i>RIA Delivered Cost</i>	<i>Prime Vendor Delivered Cost</i>	<i>Reported Cost Avoidance</i>
BECTON DICKINSON & COMPANY	BECTON DICKINSON AND CO	\$111.10	\$104.78	\$103.84	\$5.70

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ProductLine *Lancets*

<i>DAPA Holder Name</i>	<i>Manufacturer</i>	<i>DAPA Delivered Cost</i>	<i>RIA Delivered Cost</i>	<i>Prime Vendor Delivered Cost</i>	<i>Reported Cost Avoidance</i>
					\$5.70

ProductLine *Nitrile Glove*

<i>DAPA Holder Name</i>	<i>Manufacturer</i>	<i>DAPA Delivered Cost</i>	<i>RIA Delivered Cost</i>	<i>Prime Vendor Delivered Cost</i>	<i>Reported Cost Avoidance</i>
SAFESKIN CORPORATION	SAFESKIN CORPORATION	\$68,956.90	\$51,559.19	\$51,504.38	\$15,633.32
					\$15,633.32

ProductLine *OR Supplies*

<i>DAPA Holder Name</i>	<i>Manufacturer</i>	<i>DAPA Delivered Cost</i>	<i>RIA Delivered Cost</i>	<i>Prime Vendor Delivered Cost</i>	<i>Reported Cost Avoidance</i>
KIMBERLY-CLARK CORPORATION	KIMBERLY CLARK CORPORA	\$49,603.35	\$44,105.77	\$45,384.19	\$4,966.46
KIMBERLY-CLARK CORPORATION	KIMBERLY-CLARK CORPORA	\$3,490.33	\$3,305.63	\$3,423.87	\$165.98

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ProductLine *OR Supplies*

<i>DAPA Holder Name</i>	<i>Manufacturer</i>	<i>DAPA Delivered Cost</i>	<i>RIA Delivered Cost</i>	<i>Prime Vendor Delivered Cost</i>	<i>Reported Cost Avoidance</i>
					<i>Sub-Total Per Product Line:</i>
					\$5,132.44

ProductLine *Oral Hygiene Products*

<i>DAPA Holder Name</i>	<i>Manufacturer</i>	<i>DAPA Delivered Cost</i>	<i>RIA Delivered Cost</i>	<i>Prime Vendor Delivered Cost</i>	<i>Reported Cost Avoidance</i>
SHILOG LTD.	H & P INDUSTRIES, INC (TRIA	\$963.85	\$853.13	\$853.24	\$100.34
					<i>Sub-Total Per Product Line:</i>
					\$100.34

ProductLine *Plastics*

<i>DAPA Holder Name</i>	<i>Manufacturer</i>	<i>DAPA Delivered Cost</i>	<i>RIA Delivered Cost</i>	<i>Prime Vendor Delivered Cost</i>	<i>Reported Cost Avoidance</i>
MEDEGEN MEDICAL PRODUCTS, L	VOLLRATH GROUP INC	\$1,149.85	\$856.98	\$1,041.60	\$264.35
MEDEGEN MEDICAL PRODUCTS, L	MEDEGEN MEDICAL PRODUC	\$40,590.54	\$33,841.70	\$34,819.93	\$6,080.44

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ProductLine *Plastics*

<i>DAPA Holder Name</i>	<i>Manufacturer</i>	<i>DAPA Delivered Cost</i>	<i>RIA Delivered Cost</i>	<i>Prime Vendor Delivered Cost</i>	<i>Reported Cost Avoidance</i>
MEDEGEN MEDICAL PRODUCTS, L	MEDEGEN MEDICAL, L.L.C.	\$628.53	\$545.07	\$545.08	\$75.46
<i>Sub-Total Per Product Line:</i>					\$6,420.25

ProductLine *PreFilled Syringes*

<i>DAPA Holder Name</i>	<i>Manufacturer</i>	<i>DAPA Delivered Cost</i>	<i>RIA Delivered Cost</i>	<i>Prime Vendor Delivered Cost</i>	<i>Reported Cost Avoidance</i>
BECTON DICKINSON & COMPANY	BECTON DICKINSON & CO., I	\$282.77	\$253.01	\$257.75	\$26.85
MEDICAL MARKETING, INC.	PREFILL CORPORATION	\$84,194.50	\$70,821.74	\$79,398.20	\$12,112.51
<i>Sub-Total Per Product Line:</i>					\$12,139.36

ProductLine *Protective Apparel*

<i>DAPA Holder Name</i>	<i>Manufacturer</i>	<i>DAPA Delivered Cost</i>	<i>RIA Delivered Cost</i>	<i>Prime Vendor Delivered Cost</i>	<i>Reported Cost Avoidance</i>
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ProductLine *Protective Apparel*

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KIMBERLY-CLARK CORPORATION	KIMBERLY-CLARK CORPORA	\$117,733.10	\$112,122.98	\$110,922.02	\$5,072.34
<i>Sub-Total Per Product Line:</i>					\$5,072.34

ProductLine *Regulators & Flowmeters*

<i>DAPA Holder Name</i>	<i>Manufacturer</i>	<i>DAPA Delivered Cost</i>	<i>RIA Delivered Cost</i>	<i>Prime Vendor Delivered Cost</i>	<i>Reported Cost Avoidance</i>
METROPOLITAN MEDICAL, INC.	FLOTEC, INC.	\$1,289.53	\$825.21	\$1,289.50	\$422.00
<i>Sub-Total Per Product Line:</i>					\$422.00

ProductLine *Sharps Containers*

<i>DAPA Holder Name</i>	<i>Manufacturer</i>	<i>DAPA Delivered Cost</i>	<i>RIA Delivered Cost</i>	<i>Prime Vendor Delivered Cost</i>	<i>Reported Cost Avoidance</i>
THE KENDALL COMPANY LP	THE KENDALL COMPANY LP	\$97,104.69	\$95,565.10	\$95,831.49	\$1,386.70

Region 01
Cost Avoidance Summary by Product Line
Cost Avoidance Report #2
July FY2003 - September FY2003 {4th Quarter}

ProductLine *Sharps Containers*

<i>DAPA Holder Name</i>	<i>Manufacturer</i>	<i>DAPA Delivered Cost</i>	<i>RIA Delivered Cost</i>	<i>Prime Vendor Delivered Cost</i>	<i>Reported Cost Avoidance</i>
					<i>Sub-Total Per Product Line:</i>
					\$1,386.70

ProductLine *Skin Prep*

<i>DAPA Holder Name</i>	<i>Manufacturer</i>	<i>DAPA Delivered Cost</i>	<i>RIA Delivered Cost</i>	<i>Prime Vendor Delivered Cost</i>	<i>Reported Cost Avoidance</i>
MEDI-FLEX HOSPITAL PRODUCTS	MEDI-FLEX HOSPITAL PRODU	\$13,631.80	\$12,457.75	\$12,462.66	\$1,061.00
					<i>Sub-Total Per Product Line:</i>
					\$1,061.00

ProductLine *Slippers*

<i>DAPA Holder Name</i>	<i>Manufacturer</i>	<i>DAPA Delivered Cost</i>	<i>RIA Delivered Cost</i>	<i>Prime Vendor Delivered Cost</i>	<i>Reported Cost Avoidance</i>
CAROLON COMPANY	CAROLON CO.,INC	\$4,281.05	\$3,881.23	\$4,280.99	\$363.26
CAROLON COMPANY	CAROLON CO.,INC.	\$2,866.19	\$2,706.95	\$2,862.90	\$144.72

Region 01
Cost Avoidance Summary by Product Line
Cost Avoidance Report #2
July FY2003 - September FY2003 {4th Quarter}

ProductLine *Slippers*

<i>DAPA Holder Name</i>	<i>Manufacturer</i>	<i>DAPA Delivered Cost</i>	<i>RIA Delivered Cost</i>	<i>Prime Vendor Delivered Cost</i>	<i>Reported Cost Avoidance</i>
Sub-Total Per Product Line:					\$507.98

ProductLine *Surgeons Gloves*

<i>DAPA Holder Name</i>	<i>Manufacturer</i>	<i>DAPA Delivered Cost</i>	<i>RIA Delivered Cost</i>	<i>Prime Vendor Delivered Cost</i>	<i>Reported Cost Avoidance</i>
REGENT MEDICAL	REGENT MEDICAL	\$231,669.68	\$188,277.62	\$189,810.02	\$19,562.95
Sub-Total Per Product Line:					\$19,562.95

ProductLine *Surgical Drape*

<i>DAPA Holder Name</i>	<i>Manufacturer</i>	<i>DAPA Delivered Cost</i>	<i>RIA Delivered Cost</i>	<i>Prime Vendor Delivered Cost</i>	<i>Reported Cost Avoidance</i>
3M COMPANY	3M - MINNESOTA MINING & M	\$8,923.41	\$8,655.95	\$8,662.13	\$241.82
Sub-Total Per Product Line:					\$241.82

Region 01
Cost Avoidance Summary by Product Line
Cost Avoidance Report #2
July FY2003 - September FY2003 {4th Quarter}

ProductLine Surgical Drape Non Committed

<i>DAPA Holder Name</i>	<i>Manufacturer</i>	<i>DAPA Delivered Cost</i>	<i>RIA Delivered Cost</i>	<i>Prime Vendor Delivered Cost</i>	<i>Reported Cost Avoidance</i>
3M COMPANY	3M - MINNESOTA MINING & M	\$12,484.01	\$12,109.05	\$12,121.78	\$338.91
Sub-Total Per Product Line:					\$338.91

ProductLine Surgical Masks

<i>DAPA Holder Name</i>	<i>Manufacturer</i>	<i>DAPA Delivered Cost</i>	<i>RIA Delivered Cost</i>	<i>Prime Vendor Delivered Cost</i>	<i>Reported Cost Avoidance</i>
KIMBERLY-CLARK CORPORATION	KIMBERLY-CLARK CORPORA	\$35,557.05	\$30,225.56	\$32,971.42	\$4,808.15
Sub-Total Per Product Line:					\$4,808.15

ProductLine Surgical Sponges

<i>DAPA Holder Name</i>	<i>Manufacturer</i>	<i>DAPA Delivered Cost</i>	<i>RIA Delivered Cost</i>	<i>Prime Vendor Delivered Cost</i>	<i>Reported Cost Avoidance</i>
THE KENDALL COMPANY LP	THE KENDALL COMPANY LP	\$185,951.04	\$157,509.96	\$138,005.11	\$25,563.81

Region 01
Cost Avoidance Summary by Product Line
Cost Avoidance Report #2
July FY2003 - September FY2003 {4th Quarter}

ProductLine *Surgical Sponges*

<i>DAPA Holder Name</i>	<i>Manufacturer</i>	<i>DAPA Delivered Cost</i>	<i>RIA Delivered Cost</i>	<i>Prime Vendor Delivered Cost</i>	<i>Reported Cost Avoidance</i>
					<i>Sub-Total Per Product Line:</i>
					\$25,563.81

ProductLine *Surgical Tape*

<i>DAPA Holder Name</i>	<i>Manufacturer</i>	<i>DAPA Delivered Cost</i>	<i>RIA Delivered Cost</i>	<i>Prime Vendor Delivered Cost</i>	<i>Reported Cost Avoidance</i>
3M COMPANY	3M - MINNESOTA MINING & M	\$86,443.53	\$80,871.67	\$78,240.23	\$5,024.33
					<i>Sub-Total Per Product Line:</i>
					\$5,024.33

ProductLine *Sutures*

<i>DAPA Holder Name</i>	<i>Manufacturer</i>	<i>DAPA Delivered Cost</i>	<i>RIA Delivered Cost</i>	<i>Prime Vendor Delivered Cost</i>	<i>Reported Cost Avoidance</i>
ETHICON, INC.	ETHICON INC	\$6,354.23	\$5,167.62	\$5,808.07	\$1,068.48
ETHICON, INC.	ETHICON INC.	\$150.66	\$122.52	\$122.52	\$25.26

Region 01
Cost Avoidance Summary by Product Line
Cost Avoidance Report #2
July FY2003 - September FY2003 {4th Quarter}

ProductLine *Sutures*

<i>DAPA Holder Name</i>	<i>Manufacturer</i>	<i>DAPA Delivered Cost</i>	<i>RIA Delivered Cost</i>	<i>Prime Vendor Delivered Cost</i>	<i>Reported Cost Avoidance</i>
ETHICON, INC.	ETHICON, INC.	\$216,062.32	\$175,716.20	\$175,210.88	\$36,405.34
<i>Sub-Total Per Product Line:</i>					\$37,499.08

ProductLine *Sutures Non Committed*

<i>DAPA Holder Name</i>	<i>Manufacturer</i>	<i>DAPA Delivered Cost</i>	<i>RIA Delivered Cost</i>	<i>Prime Vendor Delivered Cost</i>	<i>Reported Cost Avoidance</i>
ETHICON, INC.	ETHICON, INC.	\$45,270.50	\$44,827.74	\$44,876.45	\$398.40
ETHICON, VS	ETHICON INC VS	\$56,575.72	\$53,381.54	\$31,704.25	\$2,872.94
ETHICON, INC.	ETHICON INC.	\$4,231.73	\$4,231.73	\$4,231.70	\$0.00
ETHICON, INC.	ETHICON INC	\$1,549.17	\$1,549.17	\$1,549.16	\$0.00
ETHICON, INC.	ETHICON ENDO	\$15,254.31	\$12,392.71	\$14,144.21	\$2,590.80
<i>Sub-Total Per Product Line:</i>					\$5,862.14

Region 01
Cost Avoidance Summary by Product Line
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July FY2003 - September FY2003 {4th Quarter}

ProductLine *TED Stockings*

<i>DAPA Holder Name</i>	<i>Manufacturer</i>	<i>DAPA Delivered Cost</i>	<i>RIA Delivered Cost</i>	<i>Prime Vendor Delivered Cost</i>	<i>Reported Cost Avoidance</i>
CAROLON COMPANY	CAROLON COMPANY	\$22.42	\$20.40	\$20.40	\$0.90
CAROLON COMPANY	CAROLON CO.,INC	\$10,561.71	\$9,356.81	\$9,393.26	\$709.50
<i>Sub-Total Per Product Line:</i>					\$710.40

ProductLine *Textiles & Linens*

<i>DAPA Holder Name</i>	<i>Manufacturer</i>	<i>DAPA Delivered Cost</i>	<i>RIA Delivered Cost</i>	<i>Prime Vendor Delivered Cost</i>	<i>Reported Cost Avoidance</i>
THE SEWING SOURCE, INC.	GEORGIA TEXTILE	\$27,620.85	\$26,514.85	\$27,572.48	\$992.76
THE SEWING SOURCE, INC.	OWEN	\$426.81	\$409.88	\$3,084.76	\$15.20
THE SEWING SOURCE, INC.	SOUTHERN TERRY	\$21,899.88	\$18,596.49	\$18,599.20	\$2,965.51
THE SEWING SOURCE, INC.	SPARTAN MILLS	\$4,948.47	\$4,474.96	\$4,917.30	\$428.78
THE SEWING SOURCE, INC.	THE SEWING SOURCE	\$37,060.42	\$34,090.62	\$36,272.25	\$2,667.52

Region 01
Cost Avoidance Summary by Product Line
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July FY2003 - September FY2003 {4th Quarter}

ProductLine *Textiles & Linens*

<i>DAPA Holder Name</i>	<i>Manufacturer</i>	<i>DAPA Delivered Cost</i>	<i>RIA Delivered Cost</i>	<i>Prime Vendor Delivered Cost</i>	<i>Reported Cost Avoidance</i>
THE SEWING SOURCE, INC.	THOMASTON	\$19,722.45	\$15,778.98	\$15,788.51	\$3,550.40
<i>Sub-Total Per Product Line:</i>					\$10,620.17

ProductLine *Urine Kits*

<i>DAPA Holder Name</i>	<i>Manufacturer</i>	<i>DAPA Delivered Cost</i>	<i>RIA Delivered Cost</i>	<i>Prime Vendor Delivered Cost</i>	<i>Reported Cost Avoidance</i>
BECTON DICKINSON & COMPANY	BECTON DICKINSON & CO., I	\$4,317.22	\$4,111.64	\$4,133.95	\$184.83
<i>Sub-Total Per Product Line:</i>					\$184.83

ProductLine *Vinyl Gloves*

<i>DAPA Holder Name</i>	<i>Manufacturer</i>	<i>DAPA Delivered Cost</i>	<i>RIA Delivered Cost</i>	<i>Prime Vendor Delivered Cost</i>	<i>Reported Cost Avoidance</i>
HIGH FIVE PRODUCTS INC.	HIGH FIVE PRODUCTS INC	\$282.52	\$206.99	\$208.47	\$68.12

Region 01
Cost Avoidance Summary by Product Line
Cost Avoidance Report #2
July FY2003 - September FY2003 {4th Quarter}

ProductLine *Vinyl Gloves*

<i>DAPA Holder Name</i>	<i>Manufacturer</i>	<i>DAPA Delivered Cost</i>	<i>RIA Delivered Cost</i>	<i>Prime Vendor Delivered Cost</i>	<i>Reported Cost Avoidance</i>
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<i>Sub-Total Per Product Line:</i>	\$68.12
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<i>TOTAL COST AVOIDANCE FY2003 4th Quarter:</i>	\$438,126.80
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